

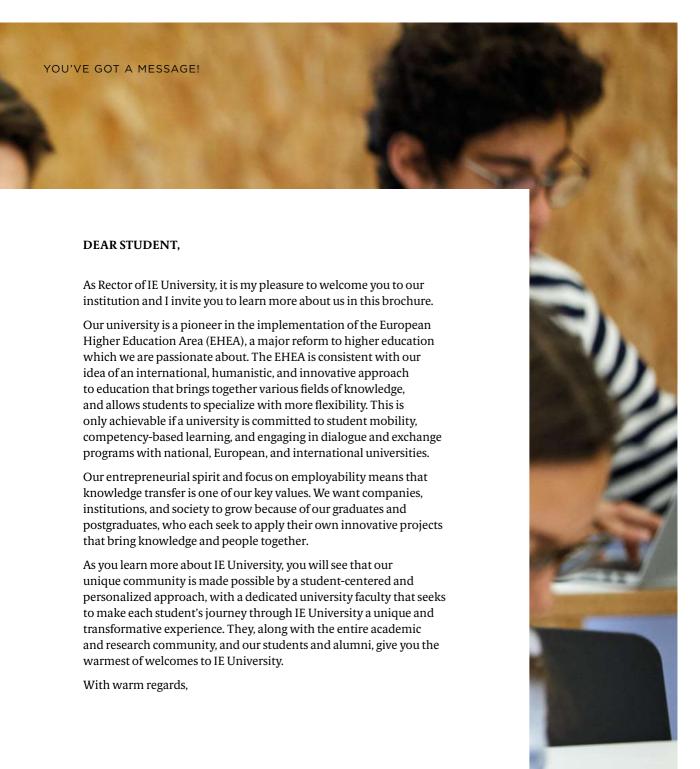
Driving Innovation











Salvador Carmona Rector, IE University



My University



IE University campus in Segovia.

From the very first moment, you will embark on a transformational journey that will enhance your unique value and enable you to play a leading role in shaping the world and achieving your goals. You will receive an inspiring and challenging education that will broaden your horizons and shape who you are and who you'll become. It will connect you to the world and guide you on a unique career path that best suits your skills and interests.

TEN REASONS TO STUDY AT IE UNIVERSITY	
IE UNIVERSITY RECOGNITION	8
EMPLOYABILITY	10
IE UNIVERSITY CAMPUS	12
STUDENT LIFE	14

TEN REASONS TO STUDY AT IE UNIVERSITY

A sure path to success

CONNECT WITH A DIVERSE AND ACCESSIBLE FACULTY

Our diverse faculty is comprised of both excellent academics and experienced professionals with international experience and close ties to the professional world. What is more, our professors are completely accessible to students, which means that you will have daily interaction with them, obtain regular feedback, and receive the support needed to accomplish your professional goals.

TURN YOUR IDEAS

IE University will inspire you to be entrepreneurial in any field or discipline, providing an environment where you can be open to new ways of thinking, release your creativity, and venture into the unexplored.



4



BENEFIT FROM A UNIQUE LEARNING ENVIRONMENT

IE University offers a unique learning environment that is redefining higher education for professionals today. We will prepare you for success by enabling you to develop your own points of view, and discover your full potential. We are recognized for our quality both in teaching an learning, which has led us to be among the world's top universities.



BE PART OF AN UNMATCHED INTERNATIONAL EXPERIENCE

Our rich diversity provides an environment that will give you the international outlook needed to be successful on a global scale. With over 75% of the students coming from outside Spain, representing over 130 countries, you will study with a truly diverse community. In addition, exchange studies with prestigious partners worldwide, and internship opportunities around the world, will offer you an unmatched international experience.



TAKE ADVANTAGE OF A STUDENT-CENTERED APPROACH

We take a personalized approach to education, where professors and students are actively engaged in the learning experience. You will join a supportive community that values your uniqueness and that will guide you as you shape your own path.

EXPERIENCE A PRACTICAL LEARNING **METHODOLOGY**

We combine theory with practice from the moment you start your studies. You will take what you learn in class and apply it to real life cases and when managing your own projects. Each year students can choose a range of internship options, working on campus, in Spain and around the globe, and acquire an impressive set of skills and professional experiences that make them highly sought after when they graduate.

PERSONALIZE YOUR PATH TO **SUCCESS**

Our innovative degree programs are recognized by the most prestigious associaaspirations.

tions in their respective fields, and integrate a broad range of teaching approaches and options that will allow you to shape your own education according to your professional

BUILD YOUR WAY TO THE FUTURE

We help graduates launch their careers across industries and around the globe. Employers of leading companies worldwide consider IE University among the top universities where they want to recruit from. What's more, you will belong to a community of more than 45,000 IE alumni worldwide, make friends for life, and enjoy an active alumni network that you can always depend upon throughout your professional journey.





SHARE A FORWARD-LOOKING VISION

We are ranked among the top ten universities worldwide for innovation in technologies and teaching. Our practical and relevant education prepares you to meet the professional challenges you will face in your future.



LIVE YOUR STUDENT LIFE TO THE FULLEST

We have a vibrant and diverse student community where university life is lived to the fullest. You will have the chance to enjoy living and traveling in Spain and beyond, and to participate in all the extracurricular activities available to you at IE University.

IE UNIVERSITY RECOGNITION

Prestige and performance

IE University occupies a leading position among higher education institutions in Europe and worldwide for its excellence in innovation and learning technologies. In addition, our undergraduate programs are recognized by the most prestigious associations in their respective fields, and highly regarded by employers at leading corporations.

IE University is ranked #3 for innovation in teaching methodologies *



#1

University in Spain

#1

University in Spain

#7

in Recruiter Satisfaction Worldwide



University in Europe

Best Bachelor in Business Administration Worldwide

#6

in Student Satisfaction Worldwide



University Worldwide



University in Europe

#19

Top University Worldwide

TIMES HIGHER EDUCATION

Global University Employability Ranking 2019





EMPLOYABILITY

Launch your career internationally

IE University is ranked #7 for Career Services Worldwide

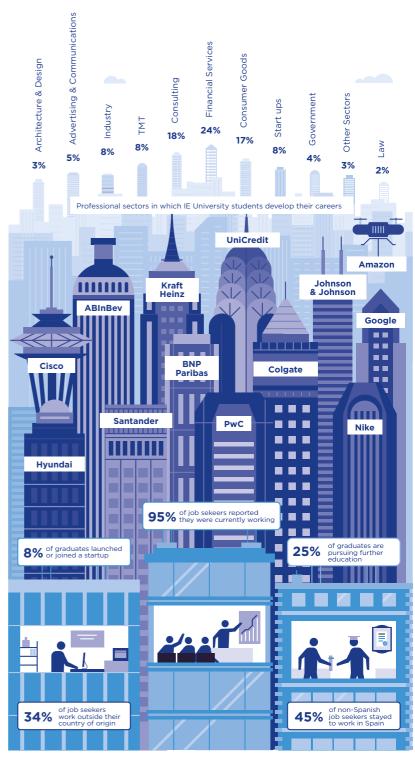
Youth IncorporatedGlobal University Rankings 2020

Choosing a career path is one of the most important decisions you will make as you progress through your studies. The IE Career Management Center (CMC) helps graduates launch their careers across industries and around the globe and guides them throughout this decision-making process.

IE University's international recognition and partnerships with leading companies and institutions provide graduates the opportunity to compete for international positions.

IE University students begin to receive employment offers even before they graduate. While many alumni are recruited by major multinational companies, others prefer to join small and medium-sized companies and startups.

Some students choose entrepreneurship as a career choice and start a business while studying at IE University or shortly after graduation, building and managing their own companies.



^{*} Data reported by IE University's Class of 2019 job seekers

From IE University to Nike headquarters

Natalia Riera Yanguas Bachelor in Business Administration "I am working in the digital marketing department at Nike, at the European headquarters. I

applied through the Talent & Careers portal of IE University.

Working at headquarters has made me realize the challenges that I also faced at IE University. Since we have people from all over the world, the biggest challenge is to understand the different work methods, processes, and ways of working that people have. The key is learning to understand your team and adapt to how they work. You will have the best outcome if you bring together all your differences and make the best of it. I also love the different inputs that people have based on their backgrounds, and it really

helps to put together everyone's thoughts and come to a conclusion that fits everybody.

The most relevant skills that I apply in my day-to-day at Nike are negotiation and decision-making because working in this department really entails many things. It is important to learn to put together all of these thoughts and come up with an outcome that makes sense and benefits everyone. It's about making the right decision at the right time, and also being flexible and adaptable. I believe entrepreneurial capacity has helped me achieve my professional skills because having drive is what takes you everywhere. The first thing an entrepreneur needs to have is spirit itself, characterized by drive and ambition."





IE UNIVERSITY CAMPUS

Your home away from home

As a student at IE University, you will gain an international outlook and global connections. You will benefit from diverse perspectives and experiences as you study with peers from around the world. Each year, an average of 130 different countries are represented on campus, and over 75% of students come from abroad.

SEGOVIA

The campus in the city of Segovia offers a true campus experience. It is housed in the *Convent of Santa Cruz la Real*, a historic building declared a national heritage site in 1931. Segovia is only 25 minutes from Madrid by high-speed train, and welcomes students from over 130 countries to a global university setting with an academic and lively atmosphere. In Segovia, you'll find the perfect setting to become part of a close-knit community.

Segovia is a fairytale city full of narrow, twisting alleyways, Romanesque churches, and beautiful buildings. Additionally, this province of Spain has always been famous for its climate and traditional cuisine. It's not merely a city to be admired from afar; it's also a great place to live.

If you decide to study in Segovia, with the big city always within reach and history at your fingertips, you will experience the best of both worlds.

MADRID

On our campus in Madrid, you will find a groundbreaking education experience, with access to cutting-edge resources, specialized classrooms, and modern facilities. Studying in Madrid provides an opportunity to immerse yourself in a dynamic environment at the center of one of Europe's most important financial capitals.

If you decide to study in Madrid, you will benefit from a global environment, top-tier networking opportunities, and facilities equipped with the latest technologies—all shared with the top-ranked IE Business School.



IE University campus in Segovia in the foreground. In the background, a view of the historic center



Students after class socializing near the cafeteria in the IE University campus in Segovia.











Segovia and Madrid have excellent facilities. Students have ample space for studying, relaxation, and entertainment.



IE University campus in Madrid.



STUDENT LIFE

Connections and activities

The memories you make during your studies last forever and can change the course of your life. We believe in diversity as a lifestyle and are proud to say that our community is as diverse as can be, providing space for all types of interests and unlimited opportunities.

The Student Life office coordinates more than 120 clubs, which are divided into six areas: arts, sports, social causes, debates, entrepreneurship, and academics.

Below are some the clubs you can take part in.

IEU CONFERENCE CLUB

The IEU Conference Club organizes talks and cocktails where some of the most powerful and influential people in the international arena answer questions related to their field of expertise. You'll get to know some of the secrets of their professional success, network with them, and have your questions answered!

IEU GREEN CLUB

This club reaches out to the student community to raise awareness about environmental stewardship matters

and healthy lifestyles. They organize riverside hikes and other nature activities. If you like to escape from your routine and enjoy outdoor activities, this is the club for you!

IEU HUMANITARIAN CLUB

This club organizes innovative events in service of various NGOs. Its president, Zainnab Al-Kurdi, started a campaign to inspire and protect women all over the world.

IEU MUSIC CLUB

The IEU Music Club aims to enrich its members' musical knowledge and provide the opportunity to play together as a group. Its talented artists perform creative adaptations of songs or original compositions.

IEU SPORTS CLUB

Exercise is important, so both our campus in Madrid and Segovia offer a wide

"Our motto is 'Talks that Inspire'. You see, we want to take a radically new approach to academic talks"

Salvador Mompeán, IEU Conference Club Founder





The Real Casa de la Moneda in Segovia, is a space provided by the city council for activities such as exhibitions, music, conferences, and workshops.





"The IEU Alpine Club is your destination for any and all outdoor activities, bringing like-minded people together to enjoy the beauty of nature in a fun way"

Benjamin Weber, Sports Club Founder

variety of sports for students to enjoy. The sports that we offer vary from campus to campus, since Madrid is a city campus and Segovia is a rural one.

Among the team sports we offer are: volleyball, basketball, futsal, rugby, basketball, and tennis. In addition, IE University has special deals with several gyms and fitness centers, to make available other sports such as golf, tennis, paddel, swimming, and many others.

Tryouts for IE University's official teams take place once every year, at the beginning of the fall semester.

"I've been living in Segovia for nearly two years and had no idea about its beautiful surroundings. Hiking by the river on Sunday was a nice alternative to spending the weekend in the city of Segovia or Madrid. For those who did not go with us, I highly recommend attending the next Green Club event!"

Ola, IEU Green Club







My Studies

PERSONALIZED STUDY PATH

 \leftarrow

Students on the IE University campus in Madrid during their break between classes. Studying at IE University means not only that you will receive the most up-to-date education; you will also be joining a community of exceptional academics who share your passion and look forward to guiding you throughout your degree. They will help you learn and provide you with the tools that will help you become the professional you want to be.

18

LANGUAGE PROFICIENCY TRA	СК		20
BACHELORS		DUAL DEGREES	
Business Administration	22	Business Administration + Design	48
Architectural Studies	24	Business Administration	
Design	26	+ Laws	50
Behavior and Social Sciences	28	Business Administration	F.0
Communication and Digital Media	30	+ Data and Business Analytics Business Administration + International Relations	52 53
Computer Science and Artificial Intelligence	32	Laws + International Relations	54
Data and Business Analytics	34	Economics + International Relations	56
International Relations	36	Philosophy, Politics, Law	30
Economics	38	and Economics + Data	
Laws	40	and Business Analytics	58
Philosophy, Politics, Law and Economics	44		

PERSONALIZED STUDY PATH

Pave the way

Your experience at IE University will involve a lot more than your academic studies; we offer an exceptional range of opportunities that allow you to tailor your studies to suit your specific career goals and enhance your employability by obtaining extra qualifications.

IE University takes an applied and student-centered approach to education, identifying your unique strengths and giving you the chance to build your own path.

In addition to the core degree, you will be able to personalize your program and develop your skills by adding complementary courses, advanced seminars, internships, and IEU LABs.





LANGUAGE PROFICIENCY TRACK

Develop the English skills needed for a successful international career

Studying at IEU means that once you graduate you will get immersed in an international environment and you will have to face challenges at a global scale. In order to prepare you for the real world and avoid language constraints, our Bachelors are fully delivered in English. For those who need to improve their language skills in order to study in this international language and graduate with a proficiency level of the language, we offer a special track during the first year.

The Language Proficiency Track (LPT) has been designed for those students who wish to progressively adapt to studying fully in English at IE University. This track is available for first-year students of this program. The LPT will allow you to access the Bachelors and Dual Degrees fully in English and study with people from over 130 nationalities while reinforcing your language skills. The enrolled students have an early start that begins a few weeks before the academic year, and lasts one academic year.

Summer Early Start

Here you will go through the first unit of the English Proficiency Course and you will study all the courses in English. The Summer Early Start will begin in mid-August until the official start date of the course.

Continuous support throughout the first year

In addition to your regular subjects, throughout your first year you will have some mandatory courses that are meant to improve your English skills to reach the required level.

WHO IS IT FOR?

All non-native English speakers' candidates who need to enhance their English skills from their very first year of studies in order to go through the whole degree in this language.

THINGS TO REMEMBER

- 1. The Language Proficiency Track is mandatory for those candidates who have been admitted to the LPT courses. This will not only enhance their language skills, but it will help them build their confidence, acclimatize and adjust culturally.
- 2. The Summer Early Start is not replaceable for a summer course abroad or English classes in an academy, since it is part of the Bachelor Degree programs and you will go through specific content relevant for your business and laws studies...
- 3. The reinforcement subjects are compulsory and cannot be replaced by other courses.
- 4. In year 2 all LPT students will study the exact same subjects as the other undergraduate students.

END OF JUNE

SUMMER EARLY START

ORIENTATION WEEK

STANDARD CURRICULUM

ENGLISH PROFICIENCY COURSE



My Studies

Undergraduate Studies at IE University

IE University

Bachelor in Business Administration

Achieve international success



The Bachelor in Business Administration is an innovative and international program that will help you develop the business and management competencies you need to have a successful career either in multinational corporations or starting your own company. We provide a diverse environment, with connections to the business world, where you will learn from industry experts the knowledge and leadership skills required to launch your career at a global level. Based on top-ranked IE Business School's expertise, and accredited by AACSB, AMBA and EQUIS, this prestigious program has been designed to train the new generation of business professionals that will lead the future of international companies and organizations.

Type of Degree	Undergraduate
Language	English
Format	Full-time
Location	Segovia and / or Madrid
Duration	4 years
Start	September

COMPONENTS	CREDITS
Basic Courses	60
Core Courses	108
Elective Courses	60
Final Project	12
Credits needed to graduate	240







STUDY PLAN

FIRST YEAR

1st Semester

Financial Accounting
Management Tools
& Principles
Applied Business Mathematics
Marketing Fundamentals
Building Powerful
Relationships
Humanities I

2nd Semester

Cost Accounting
Mathematics for Management
Introduction to Programming
Corporate Finance
Microeconomics
Research & Academic Writing
Skills
Humanities II

SECOND YEAR

1st Semester

Capital Markets
Marketing Management
Entrepreneurship & Innovation
Macroeconomics
Statistics & Data Analysis
Marketing Project-Practical*

2nd Semester

Financial Reporting & Analysis Organizational Behavior Business-Driven Information Technology I Entrepreneurship Business Plan-Practical Operations Management Global Economic Environment Technology II

THIRD YEAR

1st Semester Management Control Strategies for Compa

Strategies for Computing in Industries and Markets Human Capital Management Business Law Data Analysis for Economics Supply Chain Management IE Module - IE Challenge

2nd Semester

Electives

FOURTH YEAR

1st Semester

Electives

2nd Semester

Strategies for the Multinational Corporation Disruptive Strategy Final Project Electives

Note: this information is subject to change, please contact the Admissions Department for the updated curriculum



ENTREPRENEURSHIP

The program will encourage you to bring your ideas to reality, and will support you along the way.



BUSINESS EXPERIENCE

Connect theory to practice through IEU LABs, internships and hands-on projects.





INTERNATIONAL APPROACH

Analyze and get involved in projects of global scale in an international setting.



INNOVATIVE LEARNING

Tools and methodologies that redefine how business is studied.

Bachelor in Architectural Studies

Make meaningful environments

The Bachelor in Architectural Studies prepares students to transform the world and to make meaningful environments. With a project-based approach to learning and a diverse body of faculty and students, the program synthesizes creative, technical, environmental, and social considerations, and is driven by a forward-looking and entrepreneurial spirit. We teach our students to master the essential tools and skills of the architect, while simultaneously encouraging them to think broadly and creatively about how these tools and skills might be used in the future. This bachelor's degree has an exclusive internship program that will allow you to gain invaluable work experience in some of the most prestigious studios worldwide. This program will allow you access to the one-year Master in Architecture that is necessary to access the regulated profession of architecture in the European Union.



VIEW THE INTERACTIVE BROCHURE

Type of Degree	Undergraduate
Language	English
Format	Full-time
Location	Segovia and Madrid
Duration	5 years
Start	September

COMPONENTS	CREDITS
Basic Courses	66
Core Courses	228
inal Project	6
Credits needed to graduate	300

STUDY PLAN

FIRST YEAR

1st Semester

Design Studio I: Idea and Form

Graphic Communication I

Applied Mathematics in Architecture I

IE Module - Introduction to Management

2nd Samester

Design Studio II: Form and Material

Graphic

Communication II
Architectural

Geometry I Architecture Histories

and Contexts
Applied Physics in

IE Module -Interpersonal Skills

Architecture I

Annual

Digital Tools and Operations

SECOND YEAR

1st Semester

Design Studio III: Experience Architectural Geometry II

Applied Mathematics in Architecture II

Construction Systems and Applications

Structural Types I Experimentation Workshop I

2nd Semester

Design Studio IV: Program

Structural Calculations I

Environmental Systems and Strategies I

Introduction to Urban and Regional Studies

Applied Physics in Architecture II

Design Entrepreneurship Workshop I

THIRD YEAR

1st Semester

Design Studio V: Technique

Construction Systems and Applications II Architecture History

and Theory I Structural Types II Urban Strategies I Experimentation Workshop II

2nd Semester

Design Studio VI: The Existing

Structural Calculations II Environmental Systems

and Strategies II

Construction Systems

and Applications III
Architecture History
and Theory II

Design Entrepreneurship Workshop II

FOURTH YEAR

1st Semester

Design Studio VII: Aggregation

IE Module - Ethics

Professional Deontology

Construction Systems and Applications IV

Architecture History and Theory III

Urban Management Experimentation Workshop III

Strategies I 2nd Semester

Design Studio VIII: Territory

Advanced Architectural Graphics

Advanced Structures and Foundations

Architecture History and Theory IV

Urban Strategies II

Design

Entrepreneurship Workshop III

FIFTH YEAR

1st Semester

Alternative Practices: Landscape and Environment

Digital Studies

Management and Entrepreneurship

Design

Urban Infrastructure

2nd Semester

Design Studio IX: Synthesis

Advanced Technical Studies

Capstone Project

MASTER IN ARCHITECTURE (OPTIONAL)

1st Module

Advanced Design Studio

Thesis Project: Module I Advanced Construction

Advanced Construction Workshop I

2nd Module

Thesis Project: Module II Advanced Construction Workshop II

Creativity and Organization

Strategy

Project Management

3nd Module

Thesis Project: Module III Both a physical and intellectual place where during your five years of study you will bring together and apply the range of things you've learned in class into real world design challenges.



ARCHITECTURE HISTORY, THEORY AND CRITICISM

You will develop critical reasoning skills as well as general architectural literacy.

ARCHITECTURE FUNDAMENTALS

Essential concepts, elements, and methodologies associated with architecture.



AN ENGAGED AND ALTERNATIVE APPROACH

The Bachelor in Architectural Studies takes an integrated approach to learning. Our faculty is made up of architects, visual artists, designers, and engineers.



INTEGRATION / EXPERIMENTATION WORKSHOP

Our integration workshop brings world-renowned architects to campus for a week-long design project. The experimentation workshops, meanwhile, allow you to work in photography, film, and site-specific art





BUILDING TECHNOLOGY

In Construction Systems and Structures, you will learn the basic principles of putting a building together and go through the latest innovations in building technologies.

URBAN STUDIES

Urban studies will provide you with a comprehensive vision of the reality of cities, their problems and possibilities, and how to deal with the social, political and economic issues that affect the city.

ENVIRONMENTAL SYSTEMS

A strong foundation in environmental technologies will allow you to work productively with a project team to propose sustainable and innovative solutions. 24

Bachelor in Design

Create a better reality



The Bachelor in Design is a comprehensive program that seeks to challenge today's physical, experiential, functional, and emotional reality. It has been designed for adaptable and audacious individuals who can transform reality into something better and more sustainable, independently of available resources. The IE School of Architecture & Design uses a unique combination of solid design foundations, a demanding projectbased methodology, and a focus on real-life challenges. The rigorous scientific and creative aspects of design are combined with a business perspective, allowing you to transform and improve people's daily lives.

Type of Degree	Undergraduate
Language	English
Format	Full-time
Location	Segovia and Madrid
Duration	4 years
Start	September

COMPONENTS	CREDITS
Core Courses	60
Mandatory Courses	135
Elective Courses	30
Final Project	15
Credits needed to graduate	240

STUDY PLAN

FIRST YEAR

1st Semester

Introduction to Design Studio: Learning by Doing

Design History I

Design Skills I

Psychology and User -Centered Design

IE Module - Writing Skills

IE Module - Presentation Skills

Introduction to Design Studio: Collaborative Design

Design History II

Visualization and Representation Techniques

Sociology and Culture

IE Module - Business Management

SECOND YEAR

1st Samostar

Design Studio I: Focus on Visual Design

Design Methodology

Interactive and Digital Tools

Research Techniques

Ethnography

IE Module - Entrepreneurship

2nd Semester

Sustainability

Design Studio II: Focus on Product Design Design and Criticism Materials and Applications I

IE Module - Professional Skills

THIRD YEAR

1st Semester Design Studio III

Focus on Spatial Design Processes and Design Theory Materials and Applications II Quantitative Methods

IE Module - Global Challenges

2nd Semester

Electives

FOURTH YEAR

1st Semester

Design Studio IV: Focus on Strategic Design

Contemporary Design Trends

Typography Layout and Presentation

Programming for Designers

IE Module - Design

Management

2nd Semester

Design Narratives

Portfolio Design

Fabrication Technologies

Final Project

DESIGN CULTURE

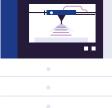
Here you will explore the foundations and history of design. You will also become familiar with new dynamics that have resulted from recent transformations in the practice. This combination will allow you to understand the world and identify opportunities to add value in society.

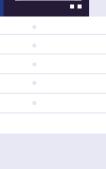


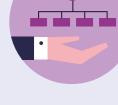
BUSINESS

This course provides training in managing design companies as well as in professional etiquette. You will gain skills in the fields of humanities. communication, and professional ethics, and will experience other viewpoints and develop your interpersonal skills by mingling with students from other programs.













This module provides an advanced look at the tools and codes used in professional practice. You will learn how to join design and business, developing an approach that takes into account both technical knowledge and the needs of the market.



APPLIED SCIENCES

Here you will explore social sciences, technology, and sustainability. You will develop the skills to foster innovation and execute designs centered on human

PROJECT-CENTERED DESIGN

As the backbone of the program, the Design Studio classes aim to solidify and apply all the knowledge vou accumulate each semester into real-life scenarios, which become richer and more complex as you progress in your studies.

26

27

Bachelor in Behavior and Social Sciences

Become an expert in human behavior



The Bachelor in Behavior and Social Sciences is a hands-on and multidisciplinary degree that empowers students to study, understand, and influence people and society. This practical program, designed with the expertise of the IE School of Human Sciences and Technology, aims to train a new generation of experts who can study the complexity of human behavior using a multidisciplinary approach that combines a diverse range of disciplines, tools, and skills. Based on a holistic and management-based methodology, this challenging and intellectually stimulating program is aimed at individuals who wish to have a positive impact on consumers, organizations, and society through the exploration and analysis of human conduct.

Type of Degree	Undergraduate
Language	English
Format	Full-time
Location	Segovia and Madrid
Duration	4 years
Start	September
COMPONENTS	CREDITS
Basic Courses	60
Core Courses	138
Elective Courses	30
Final Project	12
Credits needed to grad	luate 240

STUDY PLAN

FIRST YEAR

1st Semester

Learning to Observe, Experiment & Survey

Fundamentals of Social Sciences

Writing Skills

Data Insights & Visualization Introduction to Business

Management

Fundamentals of Probability & Statistics

2nd Semester

Technology Trends Today Fundamentals of Data

Analysis Simulating and Modeling to

Understand Change

The Big History of Ideas and Innovation

Presentation Skills

Fundamentals of Human Behavior

SECOND YEAR

1st Semester

Power and Inequality: Fundamentals of Social Theory

The Psychology of Cognition and Emotion

Qualitative Tools for Studying People

Organizational & Employee Behavior

Personality, Individual & Cultural Differences

2nd Semester

Introduction to Economics

Social and Digital Anthropology

Understanding Population and Demography

Quantitative Tools for Studying People

Seminar: Global Politics and Debate

Professional Bootcamp: Teamwork

THIRD YEAR

1st Semester

Law & Behavior

Influence & Persuasion

Behavioral Neuroscience

Marketing, Advertising & Consumer Behavior

Community, Society & Culture

Professional Bootcamp: Stress and Self-management

2nd Semester

Behavior Design and Nudging

Welfare and Policy Design

Public Opinion, Preferences and Voter Behavior

Behavioral Economics and Decision-Making

Advanced Topic: Design Thinking, Brainstorming and Creativity for Innovation

Social Networks

FOURTH YEAR

1st Semester

Consumer Goods

Financial Services

Travel, Hospitality & Tourism
Talent Management & Human
Resources

Operations and Process

Marketing

Sustainability and the Environment

Health Services

Citizens, Society and Policy Global Security

2nd Semester

Advanced Topic: Coaching, Counseling and Behavioral Intervention

Advanced Topic: Media Psychology and Communication

Advanced Topic: Driving Change in Organizations

Advanced Topic: Social Entrepreneurship

Advanced Topic:

Career Preparation & Design

Capstone Project



DEVELOP A MANAGERIAL MINDSET

Regardless of whether you would like to use your expertise in human behavior in the public or private sector, you will develop a unique, managerial mindframe that will prove invaluable to your future success.



MAKE AN IMPACT ON SOCIETY

This program will help you develop the skills you need to explore, gather, and analyze information surrounding the problems and situations that individuals and groups face.



Bachelor in Communication and Digital Media

Bring out your creativity and make brands matter



IE University's Bachelor in Communication and Digital Media is aimed at students who wish to play an active role in making brands stand out. This program provides solid foundations and a hands-on approach to the practice of communication with a strong corporate, marketing and content creation focus. It offers our students the skills required to create, shape, deliver, and measure successful communication and marketing messages in a wide range of formats and platforms. The expertise of our faculty, coupled with a truly diverse environment, provides the perfect setting to guide our students as they tap into their creativity to develop meaningful messages relevant to global audiences.

Type of Degree	Undergraduate
Language	English
Format	Full-time
Location	Segovia and Madrid *
Duration	4 years
Start	September
COMPONENTS	CREDITS

Credits needed to graduate	240
Final Project	12
Elective Courses	30
Mandatory Courses	138
Core Courses	60
COMPONENTS	CREDITS

^{*} For students enrolled in the 2017-18 intake and onwards

STUDY PLAN

FIRST YEAR

1st Semester

Communication Foundations

Photography

Globalization and Cross-Cultural Communication

Writing for Media

IE Module - Oral Skills

IE Module - Writing Skills

2nd Semester

Public Opinion, Persuasion and Engagement

Visual and Digital Media Culture

Graphic Design and Infographics

Public Affairs and Non-Market Strategies

IE Module - Technology Fluency

IE Module - Introduction to Management

SECOND YEAR

1st Semester

Media and Entertainment Industries

Corporate Communication

Digital Marketing and Social Media

Visual Storytelling

Events Management

IE Module -

Professional Skills

2nd Semester

Communication and Law

Webs and Apps Design

Branding: Identity, Strategy and Reputation

Consumer Culture

Media Relations and Media Training

IE Module - Humanities

THIRD YEAR 1st Semester

Advertising Creativity

Innovation Lab:

Creativity Tools
Advertising Management

and Media Distribution

Political Communication and Advocacy Campaigns

Gamification

IE Module - Representation and Media Ethics

2nd Semester

Audience

Integrated Communication

Multimedia Narrative and Interactive Design

Research Methods

Branded Content

FOURTH YEAR

1st Semester

Electives

2nd Semester

Final Project

Creative Project Management IE Module - Global Challenges Consulting for Communication



MEDIA LAB

More than a place, it is a methodology, a culture, where ideas are brewed. Through teamwork, you will bring your ideas to reality. You will have access to state-of-the-art resources and tools to design and produce all kind of communication projects.



LEAD CORPORATE COMMUNICATION

Learn how to orchestrate internal and external communications to build corporate branding, identity, responsibility and reputation. Gain the skills needed to Manage communication crisis and issues. Study how to build corporate culture and values through communication to drive organizational excellence.



UNLEASH YOUR CREATIVITY AND THINK CRITICALLY

Success in communication depends on learning how to balance creativity and strategy. Our students unleash their creativity to explore the confines of their imagination. They learn how to channel their creative ideas into effective strategies.

BECOME AN EXPERT IN MARKETING COMMUNICATION

In this program you will learn how to manage diverse marketing channels and tools to communicate messages to markets and consumers. You will explore and study various marketing communication areas like advertising, branding, sponsorship, promotion, event management and public relations.

CREATE CONTENT THAT MATTERS

The success of all communication plans and campaigns is determined by content. Learn how to create effective content for the right audiences to deliver successful communication messages in diverse media.

Bachelor in Computer Science and Artificial Intelligence

Create digital technologies to drive innovation



This is a top-tier program for disruptive individuals aspiring to change the world of technology as we know it. In this degree, participants use design theory and innovation to build digital technology that breaks new ground. The program has been carefully designed by faculty members from the IE School of Human Sciences and Technology to help students cultivate a visionary mindset. Equipped with this dynamic outlook, students then apply math and analytics to understand the intricacies of intelligent technology and artificial intelligence. Alongside this, students learn how to develop cutting-edge digital technologies with a solid foundation in computer science theory.

Type of Degree	Undergraduate
Language	English
Format	Full-time
Location	Segovia and Madrid
Duration	4 years
Start	September

COMPONENTS	CREDITS
Core Courses	60
Mandatory (Computer Science)	75
Mandatory (Artificial Intelligence)	63
Capstone Project	12
Electives	30
Credits needed to graduate	240

STUDY PLAN

FIRST YEAR

1st Semester

Fundamentals of Human Behavior

Fundamentals of Social Sciences

Fundamentals of Technology & Innovation

Introduction to Management

Fundamentals of Probability & Statistics

2nd Semester

Learning to observe, experiment & survey

Fundamentals of Data Analysis (Like Memoria)

Simulating and modeling to understand change

IE Module: The Big History of Ideas & Innovation

Principles of Programming

SECOND YEAR

1st Semester

Discrete Mathematics

Calculus for Computer Science Algorithms & Data Structures

Computer Programming I

Designing and Using

Databases

2nd Semester

Physics for Computer Science

Computer Architecture, Network Technology & Operating Systems

Matrices & Linear Transformations

Al: Machine Learning Foundations

Al: Personality and Emotion for Al Design

Probability for Computer Science

THIRD YEAR

1st Semester

High Performance Computing

Al: Representation, Reasoning & Problem Solving

Computer Programming II

Software Development & DevOps

AI: Statistical Learning & Prediction

2nd Semester

Al: Natural Language Processing & Semantic Analysis

Al: Chatbots & Recommendation Engines

Al: Reinforcement Learning Project management &

Innovation Methods
Al: Computer Vision

FOURTH YEAR

1st Semester

Application: Bioinformatics and Digital Health

Application: Biometrics, Bionics & Wearables

Application: Cybersecurity & Ethical Hacking

Application: Financial Trading Algorithms & Models

Application: Extended
Realities & Interactive Media

2nd Semester

Ethics, Policy making and legislation in Computer Sciece

Robotics & Automation

UX,UI & Human-Computer Interaction

Blockchain, Cryptocurrencies & Fintech

Capstone Project

DEVELOP CUTTING-EDGE DIGITAL TECHNOLOGIES

The impact of a computer scientist extends far beyond software development, driving the innovation that will define our future. As digital architects of tomorrow, you will be able to change the world of technology as we know it.



A PRACTICAL AI SETTING

Our hands-on, techstudio approach enhances student learning, while offering them real-world experience in artificial intelligence.





DELVE INTO HUMAN BEHAVIOR

In this program, we follow a human-centered approach to computer science, empowering our alumni to become a force of innovation within society.



A METHODOLOGY-BASED PROGRAM

Through practical projects, cloud-based resources, and industry best practices, we bring the real world of computer science to our campus.



Bachelor in Data and Business Analytics

Harness the power of data to transform the world



30

12

240

The Bachelor in Data and Business Analytics is aimed at analytical driven individuals who possess strong critical thinking abilities and wish to harness the power of data to transform the world. This revolutionary degree, designed with the expertise of the IE School of Human Sciences and Technology, prepares the next generation of global pioneers who can work with data to solve the most pressing challenges of businesses and institutions. Through an applied learning methodology and a hands-on approach students learn to manage the most innovative technologies and toolas to exploit the true power of data to create value for companies and societies.

Type of Degree	Undergraduate
Language	English
Format	Full-time
Location	Segovia and Madrid
Duration	4 years
Start	September
COMPONENTS	CREDITS
Basic Courses	60
Core Courses	138

Elective Courses

Credits needed to graduate

Final Project

STUDY PLAN

FIRST YEAR

1st Semester

Learning to Observe, Experiment & Survey

Fundamentals of Social Sciences

Writing Skills

Data Insights & Visualization

Introduction to Business Management

Fundamentals for Probability & Statistics

2nd Semester

Technology Trends Today

Fundamentals of Data Analysis

Simulating and Modeling to Understand Change

The Big History of Ideas & Innovation

Presentation Skills

Fundamentals of Human Behavior

SECOND YEAR

1st Semester

Probability & Statistics for Data Analysis & Management

Mathematics for Data Analysis & Management

Algorithms & Data Structures

Programming for Data Analysis & Management

Forecasting and Time Series Analysis

2nd Semester

Al-Machine Learning Foundations

Data Structures and Storage

Intro to Business and Social Analytics

Operating Systems & Parallel Computing

Seminar: Global Issues and Debate

Professional Bootcamp: Teamwork

THIRD YEAR 1st Semester

Analyzing Social Media

Recommendation Engines

Al-Machine Learning & Analytics

Stream Analytics

Big Data Technology

Project Management

2nd Semester

NLP, Text Mining, and Semantic Analysis

Designing Artificial Intelligence & Implementing Smart Technologies

Advanced Databases

Data Visualization, Dashboards & Storytelling

Datathon for Social Impact Professional Bootcamp-Self Management

FOURTH YEAR

1st Semester

Customer and Markets

Talent and Professional Development

Healthcare Delivery-Analytics, Financial Services

Hospitality, Travel & Tourism

Environment & Sustainability

2nd Semester

Emerging Topics in Data Analysis & Management

Advanced Topic-Connected Industries, Smart Cities & e-Governments

Advanced Topic-Sales & Marketing Analytics

Advanced Topic-Health & Genetics Analytics

Career Preparation & Design Capstone Project

Note: * Career focused electives and consulting projects will allow you to apply knowledge and skills of your bachelor to a range of industries and job types. These electives will be taken in conjunction with students of other HST Bachelors to help you develop the ability to work in multi-discipline teams. ** This study is under validation process and may be subject to change.

DATA ANALYTICS

Crunch data with quantitative methods and statistical models. Use analytical programs and data tools to generate insights.



DATA VISUALIZATION

Develop visual representations of data to communicate complex information clearly. Process insights in an actionable way.





LEARN THROUGH A MULTIDISCIPLINARY AND APPLIED APPROACH

You will study diverse yet interconnected disciplines that will help you explore and understand human behavior from different perspectives.



USE SOPHISTICATED TOOLS

You will learn using stateof-the-art tools, many of them with a deep quantitative and technological component, which will allow you to perform subtle and precise analyses.



Bachelor in International Relations

Become an actor at a global level



The Bachelor in International Relations is a hands-on, practical, and comprehensive program that prepares students for a career in the international public and private sectors, guaranteed by the expertise and know-how of the IE School of Global and Public Affairs, a member of the exclusive Association of Professional Schools of International Affairs (APSIA). Our unique international environment and outlook shape global citizens who can adapt to diversity and engage in complex economic, political, and social dynamics that go beyond borders and cultures.

Type of Degree	Undergraduate
Language	English
Format	Full-time
Location	Segovia and/or Madrid
Duration	4 years
Start	September

COMPONENTS	CREDITS
Basic Courses	60
Core Courses	126
Elective Courses	42
Final Project	12
Credits needed to graduate	240

STUDY PLAN

FIRST YEAR

1st Semester

History of International Relations up to 1945 Introduction to

Political Science

Political Theory

Introduction to Economics

Organizational Management

2nd Semester

History of International Relations Since 1945

Applied Economics

International Unplugged I

IE Module - Humanities

IE Module - Ethics

Languages

Interpersonal Skills

SECOND YEAR

1st Semester

International Unplugged II Languages

Research Methods in IR

International Relations Theory I

Comparative Politics

Aid, Development and Social Entrepreneurship

2nd Semester

Languages

International Unplugged III

Topics on Foreign Policy International Political

Economy

International Law

Public Opinion and Political Communication

THIRD YEAR

1st Semester Languages

Project Management

Peace and Conflict Resolution

Global Governance and International Institutions

Management of the Multinational Corporation

IE Module - Professional Deontology

2nd Semester

Languages

International Unplugged IV-V International Relations Theory II International Finance

Organizational Skills

FOURTH YEAR

1st Semester

Languages

International Unplugged VI

Electives

2nd Semester

Electives

Final Project

Participate in IR labs,

internships, workshops,

debate tournaments, case

studies, and simulations.

Acquire the necessary skills

speaking, and management,

in negotiation, debate,

and become fluent in a language of your choice.

conflict resolution, public



Unravel complexity

by applying analytical

solutions to real-world

issues.

reasoning and providing

Bachelor in Economics

Drive economic transformation in the digital era



Undergraduate

English

Full-time

In this rigorous and challenging program students study econometrics, political science, applied analytics, behavioral science and technology to analyze the new reality of economics and how it affects the diverse contexts in which we live and work. IE University's proven expertise in management and technology are the foundations for this bachelor. This program is aimed at individuals passionate about analysis and economics, who want to drive economic transformation, efficiency and growth in the digital era.



Location	Segovia and Madrid	
Duration	4 years	
Start	September	
COMPONENTS	CREDITS	
Basic Courses	60	
Core Courses	120	
Elective Courses	30	
Final Project	12	
Credits needed to gradua	ite 240	

Type of Degree

Language

Format

In collaboration with

STUDY PLAN

FIRST YEAR

1st Semester

Mathematics for Foundations of

Microeconomics Foundations of

Macroeconomics

IE Module -Economic

Impact Writing Lab Programming for Economists I

2nd Semester

Development and **Growth Economics** International Trade and

Monetary System Probability & Statistics

Game Theory

Research Methods for **Economists**

Programming for Economists II

SECOND YEAR

1st Semester

Econometrics Financial Economics & Accounting

Institutional Economics Industrial Organization and Strategy

Public Economics & Political Economy

2nd Semester

Behavioral Economics, Finance & Decision-Making

New Economy: Digital, Ecosystems & Platforms

Corporate Finance

Economic Modeling & Simulation

Market, Auction and Contract Design

Data Science for **Economists**

Economic Reporting Lab

THIRD YEAR

1st Semester

Economic Nudging and Policy Design

Economics of Wellbeing

Capital Markets

Experimental **Economics**

Economics of Innovation and Technological Change BlockChain and Cryptocurrency

GovTech and the **Economic Environment**

IE Module - IE Challenge

2nd Semester

Electives

FOURTH YEAR

Economic and Financial Analysis for Business

1st Semester

Economic Research: Regions & Industries

Econometrics II: Identification & Time-

Machine Learning & Analytics for **Economists**

Economic Research: Consumers & Markets

Risk Modelina & Management

Financial Analysis & Valuation

2nd Semester

Economic Research: Operations, Distribution & Supply

Economic Research: Financial Assets

FinTech and Digital Banking

Asset & Portfolio Management

Financial Trading: Equity, Debt & Complex Products

Capstone Project

Country, Sector & **Policy Analysis**

1st Semester

Economic Research: Regions & Industries

Econometrics II: Identification & Timeseries

Machine Learning & Analytics for **Economists**

Economic Research: Consumers & Markets

Macro- and Micro-**Economic Policy** Analysis

Problem Solving for **Economic Consultants** Political Risk Analysis

2nd Semester

Education, Human Capital, and Productivity

Environmental Economics and Sustainability

Health Economics and the Genetic Revolution

Urban Economics and Smart Cities

Impact Assessment and

Project Scale-Up

Labor Economics. Digitalization, and AI Capstone Project

Note: this information is subject to change, please contact the

Admissions Department for the updated curriculum.

DRIVE ECONOMICS IN THE DIGITAL ERA

Study the implications of automation, e-platforms, and circular and sharing economy.



UNDERSTAND SOCIETY AND HUMAN BEHAVIOR

Explore and study behavioral economics, experimental economics and behavioral nudging.



GAIN A GLOBAL UNDERSTANDING OF THE ECONOMY

Study the economy from a global perspective and tackle challenges on an international scale.



CHOOSE YOUR OWN SPECIALIZATION

Specialize in two different fields during you fourth academic year.



Bachelor of Laws

Stand out as a global law professional



If you want to practice law in an international setting and work at top law firms, major corporations, and organizations worldwide, this program will give you the skills you need to bring effective solutions to a global corporate environment. Our innovative Bachelor of Laws (LL.B.) program is centered on the fundamentals of civil and common law, using comparative methodologies with a focus on European Union law, and modeled after the expertise of the world-ranked IE Law School. We train students to become corporate lawyers who can work with international clients in cross-border transactions and become leaders in their organizations and in society.

Undergraduate
English (or LL.B. + LPT)
Full-time
Segovia and/or Madrid
4 years
September

COMPONENTS	CREDITS
Basic Courses	60
Core Courses	108
Elective Courses	60
Final Project	12
Credits needed to graduate	240

STUDY PLAN

FIRST YEAR

1st Semester

European Legal History Constitutional Law Introduction to Private Law - Civil Law

Economics

Unplugged I

Accounting and Finance

2nd Semester

Criminal Law I Civil Law. Contracts Unplugged II Legal Thought

Administrative Law

Humanities - IE Module

SECOND YEAR

1st Semester

Criminal Law II Civil Law. Property Administrative Law and Economic Regulation Public International Law Unplugged III Technology - IE Module

2nd Semester

Labor Law I European Union Law Torts Unplugged IV Litigation I Civil Law. Family, Estate and Trust **Human Rights**

Entrepreneurship - IE Module

THIRD YEAR

1st Semester Taxation I

Commercial Law and Corporations I

Labor Law II Litigation II

IE Challenge

2nd Semester

Conflicts and Business Law Taxation II Unplugged V Commercial Law and Corporations II Flectives

FOURTH YEAR

1st Semester

Exchange / Internships / Electives

2nd Semester

Final Project

Internships / Electives







PRACTICAL LEGAL TRAINING



Understand the role of multilateral organizations, states, and the corporate world in shifting the international order



LAW UNPLUGGEDLearn the fundamentals of law practice.



INTERNSHIPS
Intern at the most prestigious law firms and

companies.





LEGAL CLINICApply legal knowledge to counsel NGOs, startups and other organizations.



LAW WITHOUT WALLSCombine law, business, technology, and innovation.



SHADOWINGFollow law experts for a whole week.





PRACTICE LAW INTERNATIONALLY

Choose your own path with our global partnerships

IE University has unique agreements with a range of prestigious global organizations and institutions, giving our students the opportunity to practice law in various countries and legal systems.

After delving into the principles of comparative law for the first three years at IE University, you will be able to choose from several specific career tracks. Regardless of the track you follow, you will graduate fully prepared to practice law around the world, in both the public and private sectors.









WHAT TRACKS DO WE OFFER?



With this track, you will study all four years of your Bachelor of Laws (LL.B.) at IE University. You will spend the three first years building a foundation in law, preparing yourself to become a global lawyer through the comparative law methodology, before selecting the electives that suits you best in your fourth year.



In this track, you will focus on the finer details of Spanish law during your fourth year. This specialization, together with the knowledge acquired through comparative law, will prepare you to take the public examinations and practice law in Spain. This track will enable you to master the general principles of Spanish law, familiarize yourself with Spanish legislation and case law, and gain a better understanding of the legal terminology used in Spain. After four years at IE University, you will stand apart from other Spanish law graduates and be ready to work at the most prestigious Spanish law firms, international firms and public institutions.



STUDY LAW IN MEXICO

Dual Program Bachelor of Laws / Licenciatura en Derecho with ITAM

After studying the Bachelor of Laws (LL.B.) at IE University for the three first years, you will move to ITAM in Mexico where you will study for another two years. This program trains you to become a lawyer who understands different legal systems so that they can practice their profession in other countries and understand law from a global and business perspective.

After the five-year program, you will graduate with a Bachelor of Laws form IE University and a Licenciatura en Derecho from ITAM



PRACTICE LAW IN INDIA

Open exclusively to Indian nationals, this program transforms students into global law professionals and business strategists and opens the door to becoming a lawyer in India.

After successfully completing the LL.B. and LL.M. programs at IE University, you will be allowed to enroll with the State Bar Council of India and take All India Bar Examinations (AIBE): LL.B. + LL.M. + AIBE



STUDY LAW IN THE UNITED STATES

Dual Program Bachelor of Laws / Master of Laws or JD with Northwestern University

You will study the Bachelor of Laws (LL.B.) at IE University for the three first years and then move to Northwestern University where you will choose to either study an LL.M. during your fourth year, or a J.D, which will take two more years. The Bachelor of Laws at IE University + LL.M. or J.D. at Northwestern University will help you build an outstanding profile when entering the legal job market. These advanced programs meet the growing demand for flexible legal professionals, giving students a deep understanding of different legal systems and, in particular, of the U.S. legal system.

Dual Program Bachelor of Laws / Master of Laws at IE University and Northwestern University

The Dual Program Bachelor of Laws/ Master of Laws at IE University and Northwestern University is designed for candidates who wish to practice law internationally. Students will receive a degree in Comparative Law and Global Law, and will enhance their knowledge of U.S. law with a LL.M. degree from this prestigious partner university. The Dual Program Bachelor of Laws/ J.D at IE University and Northwestern University is an ambitious program designed for those seeking two highly recognized legal degrees, the LL.B. and J.D. With these two degrees, students have the opportunity to practice law in two different jurisdictions.



STUDY LAW IN THE UNITED KINGDOM

Dual Program Bachelor of Laws / Master of Laws with King's College London

You will study the Bachelor of Laws (LL.B.) at IE University for the first three years before moving to King's College London in London for your fourth year where you will study an LL.M. This pioneering program meets the growing demand for cross-border legal professionals. Through IE University's comparative law methodology, you will learn about different global legal systems, while also gaining a deep understanding of the UK legal system at King's College London. Upon completion, you will have two diplomas from two top universities.

Bachelor in Philosophy, Politics, Law and Economics

VIEW THE INTERACTIVE BROCHURE

Shape the future of societies and organizations

The Bachelor in Philosophy, Politics, Law and Economics (PPLE) is an applied and multidisciplinary degree for those wanting to learn about the system dynamics underpinning how the world works. By integrating knowledge and hands-on practice in philosophy, politics, law and economics, students develop a deep understanding of the dynamics that dictate the relationships between these four fields, empowering them to become agents of change and have a meaningful impact in a globalized world. Conceived from a joint effort of the IE Law School and IE Business School, this innovative degree prepares a new generation of analytical and strategic professionals who will shape the future of governments, societies, and organizations globally.

Type of Degree	Undergraduate
Language	English
Format	Full-time
Location	Segovia and Madrid
Duration	4 years
Start	September

120 48 12
.20
120
60
CREDITS

STUDY PLAN

FIRST YEAR

1st Semester

Mathematics

History of Ancient and Medieval Philosophy

Elementary Logic

European Legal History

Microeconomics

Introduction to Political Science

2nd Semester

Research Methods and Data Analysis

Social Seminar I

Modern Political Philosophy

Contemporary Political

Philosophy

Constitutional Law

Macroeconomics

Government and Comparative Politics

SECOND YEAR

1st Semester

Probability and Statistics Epistemology Philosophy of Science Public International Law

Public Economics

Public Administration and Management

2nd Semester

Entrepreneurship

Social Seminar II

Philosophy of Social Sciences

European Union Law

Game Theory and Industrial Organization

Econometrics

Public Policy Analysis

THIRD YEAR

1st Semester

Technology: Data Insights and Visualization

IE Challenge

Metaphysics

Administrative Law

Monetary Economics

International Trade

2nd Semester

Social Seminar III Moral Philosophy Legal Philosophy

Introduction to Private Law - Civil Law

Administrative Economic Law

Geopolitics and Globalization Technology and Public Policy

FOURTH YEAR

1st Semester

Exchange/Electives/Internship

2nd Semester

Electives (Specialization)

Final Project

Law Electives

Business Law

International Arbitration

International Trade Law

Law & Economics

International Tax Law

Criminal Law

Economics Electives

Economic Development and Growth

Financial Institutions and Markets

The Welfare Economy

Digital Economics

Economic Reporting

Liber Francisco

Urban Economics and Smart Cities

Political Risk Analysis

Politics Electives

European Union: Power, Politics and Economics

Social Development

and Entrepreneurship

External Diplomacy and Policy

Ethics, Values and Public

Policies

The Ethics and Development of Sustainable Cities

Applied International Current Affairs

Social And Internet

Communication

International Terrorism

Politics Electives

Philosophy of Language

Philosophy of Mathematics

Philosophy of The Mind

Esthetics

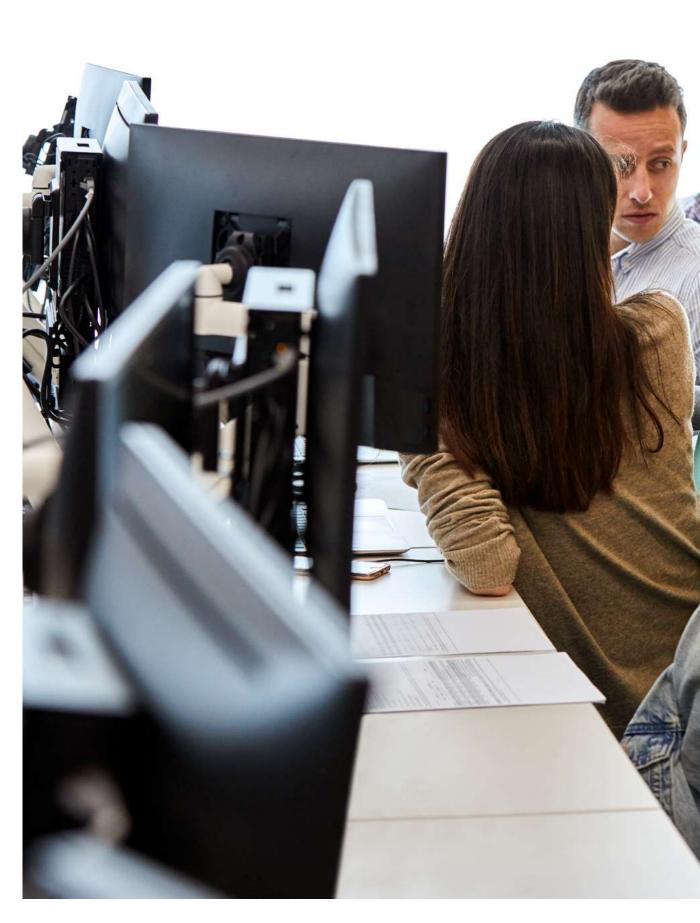
Continental Philosophy

Applied and Political Ethical Issues

44

45







Dual Degree in Business Administration + Design

Boost businesses with design



The Dual Degree in Business Administration and Design is a demanding program for creative individuals with a passion for innovation and business, looking to produce lasting value within the corporate world. Embark on a unique learning journey where you harness the power of future-forward design, develop unparalleled business knowledge, and gain real-world, handson experience. This one-of-a-kind blended degree has been specially designed to provide a creative, multidisciplinary, and interconnected approach to business administration and design, equipping you with the complete skill set to become a future global leader.

Type of Degree	Undergraduate
Language	English
Format	Full-time
Location	Segovia and Madrid
Duration	5 years
Start	September

COMPONENTS	CREDITS
Basic Courses	206
Core Courses	109
Elective Courses	30
Final Project	27
Credits needed to graduate	372

STUDY PLAN

FIRST YEAR

1st Semester

Introduction to Design Studio: Learning by Doing

Design History I

Design Skills

Financial Accounting

Management Tools & Principles

Applied Business Mathematics

Building Powerful Relationships

2nd Semester

Introduction to Design Studio: Collaborative Design

Design History II Visualization and

Representation Techniques

Cost Accounting

Mathematics for Management

Corporate Finance

Business Law

SECOND YEAR

1st Semester

Design Studio I: Focus on Visual Design Psychology and User-Center Design

Capital Markets

Marketing Fundamentals

Microeconomics

Financial Reporting & Analysis

IE Module - Writing Skills

2nd Semester

Design Studio II: Focus on Product Design

Materials and Applications I

Sustainability

Sociology and Culture Design and Criticism

Macroeconomics

THIRD YEAR

1st Semester

Design Studio III: Focus on Spatial Design

Materials and Applications II

Global Economic Environment

Marketing Management Statistics & Data

Interactive and Digital

2nd Semester

Analysis

Ethnography

Typography, Layout and Presentation

Management Control Marketing in Action

Entrepreneurship & Innovation

Data Analysis for Economics

Strategies for Competing in Industries and Markets

Organizational Behavior

FOURTH YEAR

1st Semester

Elective Courses (IE/ Exchange)

2nd Semester

Design Methodology Processes and Design Theory

Design Narratives

Programming for Designers

Business-Driven Information

Technologies Human Capital

Management

Venture Creation and Planning Operations

Management Research Techniques

FIFTH YEAR

1st Semester

Design Studio IV: Focus on Strategic Design

Contemporary Design Trends

Trends
IE Module - Design

Management

Fabrication Technologies

Supply Chain

Management Strategies for

the Multinational Corporation

IE University Challenge

2nd Semester

Design Final Project Portfolio Design BBA Final Project Strategies in Disruptive world

Note: this information is subject to change, please contact the Admissions Department for the updated curriculum.



Dual Degree in Business Administration + Laws

Become a corporate leader in a global world



339

The Dual Degree in Business Administration & Laws is a challenging program that prepares students to deeply comprehend the relation between business and law. This program will prepare students to understand and experience the international business from both a management and legal perspective. The program follows the innovative teaching model of the world-renowned IE Business School and the IE Law School and is characterized by the fundamental elements of IE University: academic excellence, an entrepreneurial spirit, and an international environment with essential connections to the business world.

Type of Degree	Undergraduate
Language	English
Format	Full-time
Location	Madrid / Segovia and Madrid
Duration	5 years
Start	September
COMPONENTS	CREDITS
Basic Courses	108
Core Courses	183
Elective Courses	5 24
Final Project	24

Credits needed to graduate



FIRST YEAR

1st Semester

Management Tools & Principles **Applied Business** Mathematics European Legal History Constitutional Law **Building Powerful** Relationships Intro to Programming

Financial Accounting

2nd Semester

Cost Accounting Mathematics for Management Marketing Fundamentals Introduction to Private Law Legal Thought Business-Driven Information Technologies Statistics & Data Analysis



SECOND YEAR 1st Semester

Corporate Finance Entrepreneurship & Innovation Marketing Management Microeconomics Administrative Law I Civil Law - Contracts Unplugged I - Business

2nd Semester

Plan into Action

& Law Competition

Administrative Law & Economic Regulation Macroeconomics Technological Innovation Venture Creation & Planning Marketing in Action Civil Law Property

Public International Law

Unplugged II - Business

THIRD YEAR

1st Semester

Organizational Behavior Torts Commercial Law I Strategies for Companies in Industries & Markets IE University Challenge Taxation I EU Law Civil Law Family

2nd Semester

Unplugged III - Advising International Business on their International Expansion Strategies for the **Multicultural Corporations** Financial Reporting & Analysis Commercial Law II Global Economy En. Taxation II Data Analysis for **Economics**

FOURTH YEAR

EXCHANGE BBA

1st Semester

Electives/Internship/ Exchange

2nd Semester

Operations Management Management Control Human Capital Management Supply Chain Management Unplugged - Deontology Capital markets Humanities

EXCHANGE LLB

1st Semester

Electives/Internship/ Exchange

2nd Semester

Unplugged - Deontology Criminal Law Labor Law Humanities

Conflicts and Business Law

EXCHANGE + IE UNIVERSITY

1st Semester

Electives/Internship/ Exchange Humanities

2nd Semester

Strategies in a Disruptive World Capital Markets Litigation I Criminal Law I Labor Law I Unplugged - Deontology Management Control

Operations Management

FIFTH YEAR

EXCHANGE BBA

1st Semester

Criminal Law I Labor Law I Litigation I Unplugged IV - Recap: Closing Deals in Different Regions Final Project Law/Business

Conflicts & Business Law

2nd Semester

Final Project Law / **Business** Criminal Law II Labor Law II Litigation II Strategies in a Disruptive World

Human Rights EXCHANGE LLB

1st Samostar

Human Rights Management Control Human Capital Management Unplugged IV - Recap: Closing Deals in Different Regions Final Project Law / **Business** Litigation I Supply Chain Management

2nd Semester

Strategies in a Disruptive World Litigation II Operations Management Capital Markets Final Project Law / **Business**

EXCHANGE + IE UNIVERSITY

1st Semester

Human Capital Management Supply Chain Management Litigation II Criminal Law II Labor Law II Conflicts and Business Law

Unplugged IV- Recap: Closing Deals in Different Regions

Human Rights

2nd Semester

Final Project Law / Business Electives / Internship

Note: this information is subject to change, please contact the Admissions Department for the updated curriculum.



Dual Degree in Business Administration + Data and Business Analytics



Drive business innovation with data insights

This program prepares you to understand and analyze data, extracting relevant insights that will positively impact companies and businesses. Our world-leading faculty will prepare you for a successful career in large corporations. You will learn to formulate data with statistical tools, alongside other skills that can be transferred to the professional world. Guided by experts in the Business and Data fields and using the latest tech, you will acquire a comprehensive knowledge of management and strong analytical skills. Aimed at and driven by innovative individuals, this dual degree will prepare you to become a leader in the corporate world and build company value.

Type of Degree	Undergraduate
Language	English
Format	Full-time
Location	Segovia and Madrid
Duration	5 years
Start	September
COMPONENTS	CREDITS

Credits needed to graduate	366
Final Project	24
Elective Courses	58
Core Courses	205
Basic Courses	79
COMPONENTS	CREDITS

STUDY PLAN

FIRST YEAR

1st Semester

Fundamentals of Probability and Statistics

Technology Trends Today

Financial Accounting

Management Tools and Principles

Modeling and Simulation to Understand Change

Marketing Fundamentals

Computational Thinking for Data and Business Analytics

Humanities I

2nd Semester

Building Powerful Relationships

Data Insight and Visualization

Fundamentals of Data Analysis

Maths for Data Management and Analysis

Microeconomics

Cost Accounting Corporate Finance Writing Skills

SECOND YEAR

1st Semester

Probability and Statistics for Management and Analysis

Algorithm and Data Structures

Capital Market

Marketing Management

Entrepreneurship and Innovation

Programming for Data Management & Analysis

Marketing Project-Practical

2nd Semester

Forecasting and Time Series Analysis

Operating Systems & Parallel Computing Advanced Data

Structures and Storage Financial reporting

and Analysis Operation Management Business-driven Information

Macroeconomics Datathon

THIRD YEAR

1st Semester

Management Control
Al-Machine Learning

Foundations
Strategies for
Competition in

Industries and Markets Advanced Databases

Business Law

Organizational Behavior

IE Challenge

2nd **Semester** Al-Machine Learning

& Analytics Analyzing Social Media

Data Visualization, Dashboards and Storytelling

Recommendation Engines

Human Capital

Global Economic Environment

Supply Chain Management Datathon

FOURTH YEAR

1st Semester

Exchange/Internship
Career Preparation

and Design Electives

2nd Semester

Designing Artificial Intelligence & Implementing Smart Technologies

Project Management

Professional Bootcamp - Self Management

Big Data Technology

Stream Analytics Electives

Strategies for Multinational Corporation

NLP, Text Mining and Semantic Analysis

FIFTH YEAR

1st Semester

Advanced Topic -Connected Industries, Smart Cities & e-Governments

Disruptive Strategies

Electives

2nd Semester

Datathan

Emerging Topics in Data Analysis and Management

Advanced Topic-Sales & Marketing Analytics Final Project

Note: this information is subject to change, please contact the Admissions Department for the updated curriculum.

Dual Degree in Business Administration + International Relations



Bring solutions to global challenges

The Dual Degree in Business Administration and International Relations offers a comprehensive and practical study of international affairs and solid business skills that will give you a global perspective on economic, political, and social interactions. This challenging program combines the expertise of two prestigious schools, the IE Business School and the IE School of Global and Public Affairs, and prepares professionals to play influential roles in the corporate world, multinational organizations, and the public sector.

Type of Degree	Undergraduate
Language	English
Format	Full-time
Location	Madrid / Segovia and Madrid
Duration	5 years
Start	September

COMPONENTS	CREDITS
Basic Courses	96
Core Courses	204
Elective Courses	18
Final Project	24
Credits needed to graduate	342

STUDY PLAN

FIRST YEAR

1st Semester Introduction to

Political Science
History of International

Relations up to 1945
Political Theory

Introduction to Management

Financial Accounting

Mathematics I

Language I

2nd Semester

History of International Relations since 1945

International Unplugged I

Introduction to

Marketing
Cost Accounting

Mathematics II

Introduction to IT

Language II

SECOND YEAR

1st Semester

International Unplugged II

Comparative Politics

Management Control

Statistics for Business Introduction to

Introduction to Economics

Ethics

Language III

2nd Semester

International Unplugged III

Public Opinion and Political Communication

Interpersonal Skills and Management Skills

Accounting for Decision Making

Business Decision
Making - Econometrics

Microeconomics

Marketing Research

Language IV

THIRD YEAR

1st Semester

International Relations Theory

Aid, Development and Social Entrepreneurship

Macroeconomics

Business Law I

Entrepreneurship

Language V

2nd Semester

Diplomacy and Foreign Policy

International Law

nternational Law

Economic Environment

HR Management

Business Law II

Consumer Behavior

Language VI

FOURTH YEAR

1st Semester

Humanities Professional

Deontology

Management Information Systems

Electives

2nd Semester

Globalization

International Monetary Theory

International Unplugged IV-V

Strategic Management

Finance I

Production and Operations Management

FIFTH YEAR

1st Semester

Project Management International Strategy

Research Methods

Research Methous

Supply Chain Management

Manageme

Finance II

Final Project - Business

Administration

2nd Semester

Global Governance and International Organizations

Peace and Conflict Resolution Studies

International Trade

International Unplugged VI

Final Project -International Relations

Note: this information is subject to change, please contact the Admissions Department for the updated curriculum.

52

53

Dual Degree in Laws+ International Relations

Bring your sense of justice to the international arena



The Dual Degree in Laws & International Relations offers a comprehensive and practical program focused on the fundamentals of international affairs and global law. You will acquire a multicultural viewpoint, crisis management skills and conflict resolutions skills, allowing you to provide solutions that address issues on a global scale. If you want to practice in the legal public field, this demanding program will prepare you to play a leading role in the areas of international law and the global political arena, addressing today's most challenging issues. The program combines the expertise of two prestigious schools: the IE Law School and the IE School of Global Public Affairs.

Type of Degree	Undergraduate
Language	English
Format	Full-time
Location	Madrid / Segovia and Madrid
Duration	5 years
Start	September
COMPONENTS	CREDITS
Basic Courses	120
Core Courses	183
Elective Courses	18
Final Project	24
Credits needed	to graduate 345



54

FIRST YEAR

1st Semester

History of International Relations up to 1945

Language I

Introduction to Political Science

Microeconomics

European Legal History Constitutional Law

Impact Writing Seminar

2nd Semester

History of International Relations since 1945

Macroeconomics

Language II

Political Theory

Introduction to Private Law. Civil Law

Legal Thought

Unplugged II: Governance of Emerging Technologies

Unplugged I: Law & Ethics

SECOND YEAR

1st Semester

Technology - IE Module Research Methods in IR

Language III

Civil Law. Contracts

Administrative Law

Public International Law

Unplugged III: The Art of Communication

2nd Semester

International Relations Theory I

Comparative Politics

Language IV

European Union Law

Administrative Law and Economic Regulation

Orte

Unplugged IV: Multicultural Diplomacy

Entrepreneurship -

THIRD YEAR

1st Semester

International Trade
International Relations

Theory II

Language V

Commercial Law and Corporations I

corporatio

Taxation I

Civil Law. Family

IE Challenge - IE Module

2nd Semester

Unplugged V: Conflict Resolution: Communication & Mediation

Unplugged VI: Law & Economics

& Economics

Topics in Foreign Policy Language VI

Commercial Law and

Corporations II

Taxation II

International Political

Economy

Civil Law. Property

FOURTH YEAR

EXCHANGE + IE UNIVERSITY

1st Semester

Electives/Internship/

Exchange

Humanities - IE Module

Project Management

2nd Semester

Human Rights

Aid, Development and Social Entrepreneurship

Peace and Conflict

Public Opinion & Political Communication

Criminal Law I

Conflicts and Business Law

Labor Law I

Litigation I

EXCHANGE IR SCHOOL

1st Semester

Electives/Internship/ Exchange

Humanities - IE Module

2nd Semester

Aid, Development and Social Entrepreneurship

Peace and Conflict Resolution

Global Governance and International Institutions

Management of the Multinational Corporation

Human Rights

Public Opinion & Political Communication

EXCHANGE LAW SCHOOL

1st Semester

Electives/Internship/ Exchange

Humanities - IE Module

2nd Semester

Human Rights

Criminal Law

Labor Law

Conflicts and Business Law

Aid, Development and Social Entrepreneurship

FIFTH YEAR

EXCHANGE + IE UNIVERSITY

1st Semester

Management of the Multinational Corporation International Money

and Finance

Global Governance and International Institutions

Labor Law II

Litigation II Criminal Law II

2nd Semester

Final Project
Electives / Internship

EXCHANGE IR SCHOOL

1st Semester Criminal Law I

Labor Law I

Litigation I

Conflicts and Business Law

International Money

& Finance
Project Management

2nd Semester

Final Project Criminal Law II

Labor Law II Litigation II

EXCHANGE LAW SCHOOL

1st Semester

International Money and Finance

Peace and Conflict

Resolution Global Governance and

International Institutions

Litigation I Project Management

2nd Semester

Final Project

Management of the Multinational Corporation

Public Opinion & Political Communication

Litigation II



Dual Degree in Economics+ International Relations

Drive economic transformation at a global scale



The Dual Degree in Economics and International Relations is a rigorous and challenging program where students obtain solid economic foundations combined with global geopolitics, powered by advanced analytical technologies and tools. Students will explore innovative models linked to digital platforms, emerging technologies, and collaborative action to understand and generate change at a global scale. You will apply economics principles to fields including finance, politics, trade, economic diplomacy, social development, the environment, urban development or management, with a strategic global perspective that goes well beyond the technical or traditional economist role.

Type of Degree	Undergraduate
Language	English
Format	Full-time
Location	Segovia and/or Madrid
Duration	5 years
Start	September
COMPONENTS	CREDITS
Basic Courses	99
Core Courses	210
Elective Courses	24
Final Project	24
Credits needed to	graduate 357



FIRST YEAR

1st Semester

Mathematics for Economists

Foundations of Microeconomics / Microeconomics

Foundations of Macroeconomics/

Impact Writing Lab

Programming for Economists I

History of International Relations up to 1945: History of International Relations/Economic History

Unplugged I-The Economic Dimension of the Agenda 2030

Languages NI

2nd Semester

Probability & Statistics/ Research Methods in International Relations

Development and Growth Economics

Game Theory

Political Theory

History of International Relations since 1945: Contemporary Global

Languages NII

Research Methods

SECOND YEAR

1st Semester

Econometrics

Financial Economics & Accounting

Introduction to Political Science

Languages NIII

International Trade and Monetary System/ International Trade and Finance

Unplugged II-Sustainable Finance

Technology-IE Module

2nd Semester

Behavioral Economics, Finance & Decision-Making

Data Science for Economists/Unplugged: Data Visualization

Market, Auction and Contract Design

Economic Reporting Lab

Languages NIV

Corporate Finance

Programing for Economists II

Econometrics II: Identification & Time-Series

Capital Markets

Entrepreneurship-IE Module

THIRD YEAR

1st Semester

International Relations Theory

Public Opinion and Political Communication

Public Economics

Comparative Politics

Languages NV

Unplugged III: Negotiation and Multilateral Diplomacy

IE Challenge

2nd Semester

Languages NVI

Climate Change and Environmental Politics

The European Union

Aid, Development and Social Entrepreneurship

International Law

International Political Economy

Economic Modeling & Simulation

Peace and Conflict Resolution

Human Rights & Social Inclusion

FOURTH YEAR

1st Semester

Economic Nudging and Policy Design

Economics of Wellbeing

New Economy: Digital, Ecosystems & Platforms /New Economics

Topics in Foreign Policy

Institutional Economics

Economics of Innovation and Technological Change

Labor Economics, Digitalization, and Artificial Intelligence

Unplugged IV: Policy Trends for Global Transformation

2nd Semester

IE Humanities-IE Module

Electives/Study Abroad/ Curricular Internship

FIFTH YEAR

1st Semester

Machine Learning & Analytics for Economists

Industrial Organization and Strategy/Management of the Multinational Corporation

Experimental Economics

Global Governance and International Institutions

Blockchain and Cryptocurrency

Economic Research: Consumers & Markets

Economic Research: Regions & Industries

Unplugged V-Partnership and Co-Creation

2nd Semester

Project Management

BIE & BIR Final Projects

Dual Degree in Philosophy, Politics, Law and Economics + Data and Business Analytics



Analyze and understand societies and organizations

This program prepares professionals to understand complex social environments and make data-driven decisions to positively impact societies, organizations, and companies. In this degree, you will gain strong analytical skills by experimenting with the latest data technologies and tools. By integrating knowledge and hands-on practice in philosophy, politics, law and economics, you will develop a deep understanding of the dynamics that rule the relations between these four fields and learn how to become an agent of change. Aimed at insightful individuals who possess sharp critical thinking abilities, this dual degree will prepare you to become a leader capable of making a real impact on today's most pressing social issues.

Type of Degree	Undergraduate
Language	English
Format	Full-time
Location	Segovia and Madrid
Duration	5 years
Start	September

Credits needed to graduate	339
Final Project	24
Elective Courses	24
Core Courses	183
Basic Courses	108
COMPONENTS	CREDITS

STUDY PLAN

FIRST YEAR

1st Semester

Fundamentals for Probability and Statistics

Elementary Logic

European Legal History

Introduction to Political Science

Writing Skills

Data Insights and Visualization

Learning to Observe, Experiment and Survey

2nd Semester

Fundamentals of Data Analysis

History of Ancient and Medieval Philosophy

Microeconomics

Constitutional Law

Government and Comparative Politics

Simulating and Modeling to Understand Change

Mathematics

SECOND YEAR

1st Semester

Macroeconomics Probability and Statistics for Data Management & Analysis

& Analysis
Public Administration

and Management
Public International

Mathematics for Data Management & Analysis

Modern and Contemporary Political Philosophy

2nd Semester

Law

Programming for Data

Analysis & Management Public Policy Analysis Forecasting and Time Series Analysis

Administrative Law Analyzing Social Media Algorithm and Data

Structures Legal Philosophy

THIRD YEAR

Al - Machine Learning

Foundations
Public Economics

Econometrics

Data Structures and Storage

European Union Law

IE Challenge

2nd Semester

Monetary Economics Big Data Technology Advanced Data Structures and Storage

Al - Machine Learning & Analysis

Operating Systems & Parallel Computing Political Parties and Social Movements

Introduction to Private Law - Civil Law

FOURTH YEAR

1st Semester

Professional Bootcamp: Self-Management

Electives

Professional Bootcamp: Team-Work

2nd Semester

Advanced Databases

Recommendation Engines

Data Visualization, Dashboard and Storytelling

NLP, Text Mining and Semantic Analysis

Social Seminar

Datathon for Social

Project Management

Advanced Topics/ Seminars

FIFTH YEAR

1st Semester
Moral Philosophy

International Trade Law and Policy

Designing Al

Stream Analytics

Game Theory and

Industrial Organization

Epistemology and Philosophy of Social Sciences

2nd Semester

Career Preparation and Design

Emerging Topics in Data Analysis and Management

Advanced Topics/

Final Project

Note: this information is subject to change, please contact the Admissions Department for the updated curriculum.





My Enrichment Opportunities

 \leftarrow

Students from the very first year create close ties with their classmates, and with students from higher classes who help them and guide them throughout their journey. Your experience at IE University will involve a lot more than your academic studies; we offer an exceptional range of opportunities that allow you to tailor your studies to suit your specific career goals and enhance your employability by obtaining extra qualifications.

IE University takes an applied and student-centered approach to education, identifying your unique strengths and giving you the chance to build your own path.

In addition to the core degree, you will be able to personalize your program and develop your skills by adding complementary courses, advanced seminars, internships, and IEU LABs.

IEU LABs	62	
INTERNSHIPS	64	
STUDY ABROAD	66	
ADMISSION PROCESS	70	

IEU LABS

Learn by doing

"The IEU LABs give students a genuine taste of work as members of a consultancy team in the sector of their choice, from design to finance. Already, various labs have had realworld successes, providing solutions for clients including Madrid's Thyssen-Bornemisza Museum and the investment bank Arcano"

Isabel Sánchez

Director of IEU LABs and Business Administration Undergraduate Studies

IEU LABs are IE University's alternative to traditional work placements. They provide hands-on, internship-like experience on campus to first- and second-year students who wish to begin gaining professional experience. There are ten labs to choose from, and each allows you to build your professional profile and gain valuable practical knowledge of different sectors. You will also extend your professional network through direct contact with managers and directors of leading companies.

Throughout the program, you will work under the tutorship of professors, while experts provide training in areas like marketing, funding, and strategy and legal aspects, among others.

When the time comes to choose, you will be able to apply to a lab that matches your professional interests, or try one outside of your field of study in order to broaden your knowledge and work with students from other programs.

All labs start at the beginning of the academic year and continue year-round. In May and June, you will work full-time in the IEU LABs and participate in common modules and activities, including advanced seminars for professional skills, weekly presentations of your work, business simulations, and extracurricular activities.

Want to learn about the labs we offer? Keep reading!

Start-Up Lab

The IEU Start-Up Lab is an incubator where you can develop your business plans and make them investment-ready with guidance from professors and entrepreneurs.

Marketing Lab

In the Marketing Lab, you will be involved in brand building, strategy creation, and the implementation of marketing plans. You will also work on marketing research and consumer insights for a range of companies and institutions, as well as offer support to new startups and entrepreneurs at IE.

IR Lab

This lab is a fully tutored working space where you can execute professional projects with an international dimension for private companies, public organizations, and nonprofits. Our partner institutions work in different industries and sectors: consultancy, international development, public affairs, diplomacy, etc.



ENTREPRENEURIAL SPIRIT

"For us, entrepreneurship is the unbreakable will to create something, paired with the courage to actually do it."

Teiko Wilenius, Philipp Nette and Benjamin Ranft,

Founders of

Their thrilling startup, 'Cutnut', is an all-in-one platform that allows users to produce story content on their

devices, and which they have been featured in this year's Forbes 30 under 30 list for European media and marketing.

What is Cutnut?

Cutnut brings the story format (known from platforms such as Instagram or Snapchat) to companies, by providing the easiest story content creation platform available. It helps companies to collect, produce and distribute high quality story content for their social media platforms and websites/apps easier, faster and cheaper than ever before.

What has been the biggest challenge and how did you overcome it?

Our biggest challenge was to identify a real need in the

market for our product. It was a hard lesson to learn that your wonderful first idea is not necessarily what the market has been waiting for.

What does entrepreneurship mean to you?

Being an entrepreneur often means that you have to cope with a lot of ups and downs along your startup's development. The uncertainty around your future demands a lot of courage and endurance. The key is to keep going and find new solutions to your dilemmas every day.

What is your advice to anyone who is considering a career as an entrepreneur?

Keep your product as lean as possible and test early. We all want to present our clients and/or users with the best possible version of our product, but the reality is that your product is never exactly what the market wants.

Social Impact Lab

In this lab, you can work with nonprofit organizations and other initiatives to manage social projects in international settings. You will also have the option to travel to developing countries in order to participate in real projects that have a visible, tangible effect.

Finance Lab

If you want to work in the world of finance, this is the perfect place to get your career started. This lab focuses on analyzing financial markets and consulting companies on a range of financial issues.

Legal Clinic

Students offer legal advice for startups, NGOs, nonprofits and institutions in need of legal consulting services. Several law firms also collaborate with this lab for research and consultancy to help their clients and firms.

Sports Lab

This lab monitors and reports on issues pertaining to sports players, teams, and coaches, and produces research and consultancy for Spanish and European soccer clubs, Formula 1, and others.

Communication Lab

The Communication Lab works with the widest range of companies, institutions, and startups with communication needs. You will be in charge of creating content such as blogs, videos, and other media content according to the clients' needs.

INTERNSHIPS

In touch with the real world

We understand that real-world experience is fundamental within the field of communication, and for that reason IE University offers students the opportunity to complete internships with organizations worldwide. You will acquire more than a year's worth of professional experience, which is sure to help you stand out as you enter the job market and begin to establish yourself as a valued business professional.

OUR STUDENTS HAVE COMPLETED INTERNSHIPS AT:

Accenture
Addecco Iberia
Aires Mateus
Argus Communications
Arup
Baker & McKenzie
Bank of China
Cadena COPE

Caritas Clifford Chance Cloud 9

Credit Suisse Danone David Chipperfield Delivering Happiness Deloitte

Diesel
Embassy of Spain in
different countries
Ernst&Young
Garrigues

Garrigues
Google
Gucci
Holcim
International Media
JP Morgan
KPMG

Latham & Watkins Lidl LinkedIn Loewe Manpower Nike

Onda Cero
Prosegur
PwC
Pérez-Llorca
Roff
Salesforce
United Nations
Uría Menéndez
Zaha Hadid

...among many other companies.

"My experience at Salesforce allowed me to grow professionally and personally and to meet incredible people."

Philippine Domange

Bachelor in Business Administration

Salesforce

Why were you interested in applying to Salesforce?

I was interested for three main reasons: The company culture, the

types of services Salesforce provides, and the fact that Salesforce is great at integrating cutting-edge innovation, and the internship description was very appealing, and the knowledge I gained from this mentor helped me understand the description fully.

What can you tell us about the internship experience?

The summer internship was based in Dublin, Salesforce's EMEA headquarters. It lasted 10 weeks, from mid-June to the end of August. The program started with an introduction week. Then half of the group spent four



weeks with the business development team and the other half was sent to different departments (marketing, strategy, employee success, finance, solution engineering, and sales). We then switched departments for the final four and half weeks. We didn't get to choose the departments we worked in, but the choice was made according to our experience. However, everyone, regardless of their background, spent one rotation with the business development team. For example, I worked with the solution engineering team first because of my specialization in digital business and big data with a non-tech background. I did my second rotation with the business development team.

My experience at Salesforce allowed me to grow professionally and personally and to meet incredible people with stories to share and advice to give.

What would you highlight about this internship experience?

The three things I would highlight about this experience would be that: I learned something new every day. Learning is key at Salesforce. Every night before leaving the office, we had to fill out a form about what we did that day, what we learned, and the positive and negative aspects of the day. It helped me to quantify how much I learned, and see the progress I made over three months.

After four years at IE University, I realized how important it was for me to find a company that was a cultural hub. I was looking for an environment similar to the environment at IE University: diverse and multicultural. Salesforce

is aligned with the values and culture at IE University: strong culture, open mindset, and international backgrounds everywhere.

The best part of the internship was coming back to the university filled with energy, with great memories, and excited to share my experiences with my friends and family.

Do you have any advice for others who may be interested in applying for this internship?

I would give prospective interns three pieces of advice:

Your network is key. Salesforce is one of those big companies that encourages their employees to refer people. Don't forget to check if anyone in your network of alumni, friends, or relatives could refer you, or might know someone who could refer you; it will help a lot. LinkedIn is a great tool for finding connections.

Understand their culture. Culture is key and it is everywhere. If you've had the chance to do volunteer work of any kind, highlight that experience. Take the time to look at one of the CEO's speeches and some customer success stories. These resources will help you understand the culture, and the products of the company.

Lastly, trust yourself. Even though I have never been the best student in the class, I have always managed to get out of the box by participating in various extracurricular activities. Don't forget, the things you do to go above and beyond are what make you special.

STUDY ABROAD

The world in your hands

University of Exeter, Exeter CANADA Leeds University, Leeds Sauder Business School, UBC CASS Business School, London British Columbia University of Essex, Loughton McGill University, Montreal THE NETHERLANDS @ University of Amsterdam, Amsterdam Rotterdam School of Management, Rotterdam University of Texas, Austin FRANCE @ Babson College, Massachusetts ESSEC, Cergy-Pontoise Syracuse University, New York Sciences Po. Paris Cornell University, New York MEXICO University of Southern California, Los Angeles ITALY Anahuac University, Mexico City Woodbury University, Los Angeles Bocconi University, Milan University of Michigan, Michigan University of Virginia, Virginia

BRAZIL

EDESP, Getúlio Vargas Foundation University of São Paulo

ARGENTINA

University of San Andrés, Buenos Aires

As a student at IE University, you will have several opportunities to develop global perspectives and cross-cultural competencies —studying abroad is one of them. Living in another country for a semester or two is a great way to build confidence and broaden your outlook by experiencing other cultures and making new connections.

At IE University we believe that seeing your studies from new perspectives is a life-changing experience. That's why we encourage students to spend one or two semesters at one of our more than 160 prestigious global exchange partner institutions in North and South America, Europe, Asia, Africa, and the Middle East.

UNIVERSITY OF MELBOURNE AUSTRALIA

"For me, an exchange was a perfect opportunity to go on an adventure to the other side of the globe, especially after graduation and landing a job, making the move to another country for pleasure can be quite hard to manage."



EMILIJA BERZANSKAITE, Lithuania Dual Degree in Business Administration and Laws



NORTHEASTERN UNIVERSITY UNITED STATES

"When I look back my time at Northeastern University in Boston, there's always something new that I can take from my time abroad and I am so grateful for the experience."



TOMOMI DAMBARA, Japan Bachelor in Architectural Studies

UNIVERSITY OF TEXAS UNITED STATES

"Living abroad has an unthinkable amount of advantages. Not only do you step out of your comfort zone, but you also meet amazing people along the way that will help shape your career."



JESÚS PASCUAL, Spain
Bachelor in Communication and Digital Media

NATIONAL UNIVERSITY OF SINGAPORE SINGAPORE

"Do it, because those kinds of experiences are the ones that make you who you are. Do it, because it will bring you knowledge and values that will make you unique."



ELISE EL NOUCHI, France Bachelor in International Relations





STUDY ABROAD

"If you really feel like going on exchange to a country, as far or different it could be, do it"

Elise El Nouchi, Exchange Student at the National University of Singapore

Why did you take the initiative to go abroad?

I wanted to go on

exchange because
e I've always been
really curious about
discovering new cultures and
countries. In my case, Singapore
was the perfect destination since
I had been to North and Latin
America, as well as many countries
in Europe and in North Africa but
South-East Asia was totally new to
me. I figured that being part of a
new experience in a region of the
world I didn't know would be really

What are the biggest advantages of living abroad?

exciting and make me grow as a

person and gain knowledge.

The biggest advantages of living abroad I would say are to develop your independence, forge your personality and meet different people that will challenge your ideas and reality. Also, depending on where you go, the ability to travel for cheap and discover new countries can be a strong advantage.

Why did you choose the National University of Singapore?

I initially picked the National
University of Singapore because

of its very good ranking and the courses that were offered there. However, the university turned out to be much more than what I had imagined. I had the chance to enjoy many infrastructures and clubs at students' disposal and I met amazing people and classmates that were all passionate and hard working people. From the infinity pool to the hip hop dance club or even cooking nights I could relax between classes and enjoy my time with friends.

What would you recommend to future exchange students?

I would tell them to go for it, take their chance and just follow their guts. If you really feel like going on exchange to a country, as far or different it could be. do it. Do it because those kinds of experiences are the ones that make you who you are. Do it because it will bring you knowledge and values that will make you unique. In short, your exchange semester is for sure going to impact your life and future, so just enjoy it fully (you'll have time to worry again when you come back!).

ADMISSION PROCESS

Become part of IE University

At IE University, there's no single deadline for applying to our undergraduate programs. The various stages of our admission process are aimed at identifying those areas of your academic and personal profile that make you unique, and to make sure that our educational model is a good fit for you.

As our programs usually fill up far in advance of the start of the academic year, we advise candidates to apply between twelve to nine months before the semester begins. This will also allow you time to obtain any necessary visas or other qualifications. Once you have received an acceptance letter, provisional or definitive, you must make a €2,000 non-refundable deposit to reserve your spot in the bachelor's program of your choice.



ONLINE APPLICATION

The application form contains detailed step-by-step information on how to fill it in, guiding you through the process. Your application is subject to a non-refundable admission fee of €120. It will not be reviewed by the Admissions Committee until submitted and the admission fee has been paid. You can find information on how to pay this fee at the end of the application form. The application may be saved at any time during the process but it must be completed within one month.

ADMISSION TEST

Take IE University's admission test or international admission tests: the SAT, ACT, CAS, or LNAT. IE University's admission test is conducted solely in English and assesses your verbal, logical and numerical skills. It centers on your ability to reason, rather than knowledge of actual information. This means you don't have to study for the test beforehand to pass it successfully. It also evaluates your English level. You can do the admission test either at the campus in Madrid or Segovia, or at any of the 29 offices IE has around the world. For other cases, please contact our Admissions Department at: ieuadmissions@ie.edu

ONLINE ASSESSMENT

As a tech-forward institution, we use virtual assessment as part of our admissions process. This allows the admissions team to get a sense of your personality and potential before proceeding to a possible interview.

Completing the assessment is simple—you will be given 3 ques-

tions to answer in a set amount of time. One of your responses will be written, and two will be recorded via video. The whole process should only take 20 to 30 minutes to complete.



PERSONAL INTERVIEW

(only after committee review)

Personal interviews are held either at the IE University campus in Segovia or Madrid, or at any of our 29 international offices. In extenuating circumstances we can arrange an online interview. The interview will allow us to get to know you better, and further assess certain qualities, such as your personality, capacity for critical thinking, method of self expression and other communication skills.

FINAL COMMITTEE DECISION

You will be informed of the Admissions Committee's decision in writing. If accepted, you will receive one of two admission statuses:

Conditional Admission: in the event that you have failed to comply with all university access requirements in Spain.

Definitive admission: full admission, providing you have complied with all the points listed in the provisional letter of acceptance.



Interested in becoming an IE University student?





Follow the Student Path



Scan the code

and follow the path to discover the steps you need to take to become a student at IE University.











EUROPE

europe@ie.edu

Benelux - Amsterdam benelux@ie.edu

France - Paris france@ie.edu

Germany, Switzerland & Austria - Munich dach@ie.edu

Italy & The Balkans - Milan italia@ie.edu

Portugal - Lisbon portugal@ie.edu

Russia - Moscow eeca@ie.edu

Spain - Madrid & Segovia iespain@ie.edu

UK & Ireland - London uk@ie.edu

NORTH AMERICA

northamericaieu@ie.edu

West & Midwest USA
- Los Angeles
westcoast@ie.edu

South USA & Caribbean - Miami

southusa@ie.edu

Northeast USA - New York northeast@ie.edu

Canada - Toronto canada@ie.edu

LATIN AMERICA

latam@ie.edu

Argentina & Uruguay
- Buenos Aires
argentina@ie.edu
uruguay@ie.edu

Brazil - Sao Paulo brasil@ie.edu

Chile - Santiago de Chile chile@ie.edu

Colombia - Bogota colombia@ie.edu centroamerica@ie.edu

Ecuador - Quito ecuador@ie.edu

Mexico City - Mexico mexico@ie.edu

Peru, Bolivia & Paraguay - Lima

peru@ie.edu bolivia@ie.edu paraguay@ie.edu

Venezuela - Caracas venezuela@ie.edu

ASIA

asia-pacific@ie.edu

Australia & New Zealand
- Sydney
australia@ie.edu

China - Shanghai & Beijing china@ie.edu

India & South Asia - Mumbai india@ie.edu

Indonesia - Jakarta indonesia@ie.edu

Japan - Tokyo japan@ie.edu

Singapore & Southeast Asia - Singapore singapore@ie.edu southeastasia@ie.edu

South Korea - Seoul korea@ie.edu

MIDDLE EAST & AFRICA

mea@ie.edu

Saudi Arabia - Riyadh saudi@ie.edu

UAE, Qatar, Bahrain, Kuwait & Oman - Dubai uae@ie.edu

West Africa - Lagos nigeria@ie.edu

Southern Africa

- Johannesburg
southernafrica@ie.edu

Please do not hesitate to contact the office nearest to you should you need any additional information. You can also contact us via iecontact@ie.edu

www.ie.edu/offices



